



## Marchex Announces Regular Quarterly Dividend for Common Stock

January 13, 2012

SEATTLE--(BUSINESS WIRE)--Jan. 13, 2012-- Marchex, Inc. (NASDAQ: MCHX), today announced that the company's Board of Directors has declared a regular quarterly dividend in the amount of \$0.02 per share on its common stock. Marchex will pay these dividends on February 15, 2012 to the holders of record as of the close of business on February 3, 2012. As of January 12, 2012, 9,631,882 shares of Class A common stock and 27,884,313 shares of Class B common stock are outstanding.

Marchex commenced the payment of a regular quarterly cash dividend on its common stock on February 15, 2007. The company intends to pay a regular quarterly dividend on its common stock for the foreseeable future at the discretion of the Board of Directors depending on available cash, anticipated cash needs, overall financial condition, future prospects for earnings and cash flows as well as other relevant factors.

### **About Marchex:**

Marchex's mission is to unlock local commerce globally by helping advertisers reach customers through the phone when they are ready to buy.

Our performance-based call advertising products, Marchex Call Connect and Marchex Call Analytics, are reinventing how businesses acquire and upsell new customers through phone calls. Our award-winning Small Business Solutions products empower businesses to efficiently monitor their online presence, communicate with their customers, and acquire new ones. Every day, our products support hundreds of thousands of advertisers and partners, ranging from global enterprises to local businesses.

For more information about Marchex (NASDAQ: MCHX), please visit [www.marchex.com](http://www.marchex.com).

### **Forward-Looking Statements:**

This press release contains forward-looking statements that involve substantial risks and uncertainties. All statements, other than statements of historical facts, included in this press release regarding our strategy, future operations, future financial position, future revenues, acquisitions, projected costs, prospects, plans and objectives of management are forward-looking statements. We may not actually achieve the plans, intentions or expectations disclosed in our forward-looking statements and you should not place undue reliance on our forward-looking statements. Actual results or events could differ materially from the plans, intentions and expectations disclosed in the forward-looking statements we make. There are a number of important factors that could cause Marchex's actual results to differ materially from those indicated by such forward-looking statements which are described in the "Risk Factors" section of our most recent periodic report and registration statement filed with the SEC. All of the information provided in this release is as of January 13, 2012 and Marchex undertakes no duty to update the information provided herein.

Source: Marchex, Inc.

Marchex Investor Relations  
Trevor Caldwell, 206-331-3600  
Email: [ir\(at\)marchex.com](mailto:ir(at)marchex.com)

or

### **MEDIA INQUIRIES**

Marchex Corporate Communications  
Tamara Colagrossi, 206-331-3631  
Email: [tcologrossi\(at\)marchex.com](mailto:tcologrossi(at)marchex.com)